

BOB Financial Solutions Limited is a wholly owned subsidiary of Bank of Baroda and a Non-Deposit Accepting Non-Banking Finance Company (NBFC). BFSL was established in the year 1994 to cater to the need of rapidly growing credit card industry in a focused manner. BFSL is one among the pioneers in Indian card market and was the first nonbanking company in India to issue credit cards.

The Company's core business is credit card issuance. It also provides support to Bank of Baroda by carrying out its merchant acquiring operations.

Position	Relationship Manager – Armed Forces (For Retired Junior Commissioned Officers)
Role & Responsibilities	<p>Key highlights of the role are listed below (purely indicative and not limiting):</p> <p>This position is responsible managing the day to day functioning of the department. The Role and responsibilities of this position include:</p> <ul style="list-style-type: none"> • Building synergy and approach Defence/Central Armed Police Forces Units/Stations/Cantonments/Establishments for credit card acquisition. • Doing presentations/seminar. • Ensure effective follow up process in Defence/Central Armed Police Forces Units/Stations/Cantonments/Establishments post sales presentations. • Collection Management • Visibility Management • Execution of BTL(Below the Line) activities at defined locations. • Document management, KYC, AML compliances.
Job specific skills	<p>Applicants should possess the following attributes:</p> <ul style="list-style-type: none"> • Good oral and presentation skills. • Good interpersonal and problem-solving skills • Self-motivated, goal oriented and multitasking. • High energy and ability to create good relationship with Defence Staff • Should be medically fit to undertake physical travel.
Who can apply	<p>Retired Junior Commissioned Officers (JCOs) of the rank of Subedar Major or Subedar of Army and equivalent ranks of Navy and Air Force can apply.</p> <p>Honorary Commission JCO will be given preference</p>
Location of posting	<p>The appointment will be for following locations</p> <ul style="list-style-type: none"> • Jammu • Jalandhar • Lucknow • Jabalpur • Jodhpur • Guwahati • Pune • Nashik • Kochi • Hyderabad <ul style="list-style-type: none"> • Multiple Location. The candidate may be deputed to work with the team(s) within the organization / parent organization / any subsidiary of the parent organization if and as deemed necessary. Candidate will have to travel to different locations from the parent



	location of posting within the designated area of responsibility.
Maximum Age on the last date of application	<ul style="list-style-type: none">• 55 Years.
Website	www.bobfinancial.com
Other Terms	<ul style="list-style-type: none">• It may please be noted that company is not bound to call all the applicants for interview. Only shortlisted candidates will be called for selection procedure.• Canvassing, in any form, will result in disqualification of candidature.• In case of any modification in advertisement shall be updated only in Website.• The above recruitment may be scrapped at any stage of recruitment process without assigning any reasons.• Company may conduct background checks/CIBIL check at any stage of process and also call for current compensation detail/qualification documents/past employment proofs for conclusion of recruitment process.
Tenure of Engagement	Performance would be periodically monitored and company has robust performance appraisal system in place.
Remuneration	Fixed + Variable (Paid Annually). Travel allowances will be as per company policy.
Last Date for application	25 May 2022